



NETSUITE BUYER'S GUIDE

Prepared by SuiteCentric LLC

NetSuite Sales & Service with Transparency

CONTENT

ABOUT THIS NETSUITE BUYER'S GUIDE	3
.....	
HOW DOES NETSUITE PRICING WORK?	4
.....	
IS THERE A BUSINESS CASE FOR NETSUITE?	5
.....	
HOW DO I PAY FOR NETSUITE?	5
.....	
WHY DO COMPANIES PURCHASE NETSUITE THROUGH SUITECENTRIC?	6
.....	
NETSUITE BASE PACKAGES	7
.....	
EXAMPLES OF NETSUITE VERTICAL SUITES USED BY SUITECENTRIC CUSTOMERS	8 - 10
.....	
EXAMPLES OF NETSUITE ADD-ON MODULES	11 - 12
.....	
NETSUITE USERS	13
.....	

ABOUT THIS

NETSUITE BUYER'S GUIDE

This NetSuite Buyer's Guide was created to help educate prospective buyers about the buying process and various out-of-the-box options offered within this powerful system. NetSuite is an incredibly flexible business management software that is capable of running your entire business, and it can scale up or down on your terms. There is an unlimited number of combinations and customizations possible within this system, and NetSuite issues bi-annual automatic upgrades, so this is not a comprehensive list of Suites and modules.

For this reason, we have compiled a curated list of NetSuite Suites and add-on modules that our company, SuiteCentric, have direct experience implementing and integrating for customers. Our team has decades of combined experience as NetSuite end users and consultants. So, we have a deep understanding of NetSuite's capabilities, and we know how to develop scalable long-term solutions that fill in any gaps not covered by NetSuite's out-of-the-box offerings.

If you don't see a module or Suite in this buyer's guide, that doesn't mean it isn't available or isn't possible with NetSuite. Please reach out, and our NetSuite consultants will gladly provide a free NetSuite demo or answer any questions.

This is an important process and we are [here to help!](#)

IS THERE A BUSINESS CASE FOR NETSUITE?

NetSuite is a fully integrated, real-time system that can automate all of your key business processes and is leveraged by over **36,000** customers of every size, in every industry across the globe. Below is a short-list of some of the most common reasons companies choose NetSuite:

- Disconnected systems and manual processes that create more work with less accuracy
- Lack of real-time, critical business data to inform decisions
- An alternative to hiring the extra staff needed to manage multiple systems and manual processes
- Business expansion, acquiring new entities and/or preparing for an acquisition
- The need for remote connectivity and integrated ecommerce
- A desire to better serve customers with a modern, integrated system

HOW DO I PAY FOR NETSUITE?

As a NetSuite Solution Provider, SuiteCentric will negotiate directly with NetSuite to obtain discounts, deferred payments, and financing options. We will work with you to identify the best-fitting solution, and our team will negotiate with NetSuite to obtain the most affordable price possible.

WHY DO COMPANIES PURCHASE NETSUITE THROUGH SUITECENTRIC?

NETSUITE SALES & SERVICE WITH TRANSPARENCY

SuiteCentric is a NetSuite Solution Provider and Commerce Agency Program member with decades of combined experience as NetSuite consultants and as customers. We've been on the buying and selling side of this equation, and our team also has considerable experience working with Sage, Microsoft, Intaact, and other NetSuite competitors.

Other consultancies with newer NetSuite practices added this line of business to help augment existing Sage, Microsoft, or QuickBooks practices. **We believe NetSuite is the best business management software on the market, and it is our exclusive focus.**

Our mission is to deliver scalable, long-term solutions with competitive NetSuite pricing so customers can concentrate on longevity and strategic growth.

***We only recommend solutions that best serve your needs,
not solutions that best serve our bottom line.***

Complete our [NetSuite investment form](#) to receive a customized pricing estimate.



NETSUITE STARTER PACKAGES

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

NETSUITE STARTER EDITION

NetSuite pricing: Starts at \$1,599 per month (Includes 5 users with no advanced modules)

Also includes:

- A maximum of 10 NetSuite General Access Cloud Service Users
- ERP with G/L, Accounts Payable, Purchasing, Inventory, Order Entry, A/R, Expense Reporting, Advanced Shipping with integrated shipping depending on your location; use of Fulfillment Requests and Automatic Location Assignment for up to 5000 orders annually
- NetSuite CRM Sales Force Automation with quote and order management, Marketing Automation with campaigns; Customer Service/Support
- Productivity tools including contacts, calendar and events
- NetSuite Subsidiary Management within customer's home country for a single currency. Additional countries/currencies require separate purchase of OneWorld
- NetSuite Advanced Electronic Bank Payments Cloud Service
- Real-time Dashboards with key business metrics and report snapshots
- Customer, Vendor and Partner Center logins
- This Cloud Service also includes NetSuite Basic Customer Support. Support Terms can be found [here](#).
- 30,000 integrated bulk mail merges per month
- 120,000 campaign emails per year with no single blast exceeding 10,000 recipients

NETSUITE STARTER FOR PRODUCTS EDITION

NetSuite Pricing: Starts at \$2,399 per month (Includes 5 users and Advanced Inventory Management Module)

Also includes:

- A maximum of 10 NetSuite General Access Cloud Services Users

- Customer, Vendor and Partner Center logins
- This Cloud Service also includes NetSuite Basic Customer Support. Support Terms can be found [here](#).
- 30,000 integrated bulk mail merges per month
- 120,000 campaign emails per year with no single blast exceeding 10,000 recipients

NETSUITE STARTER FOR SERVICES EDITION

NetSuite Pricing: Starts at \$2,399 per month (Includes 5 users and Projects Module)

Also includes:

- A maximum of 10 NetSuite General Access Cloud Service Users
- ERP with G/L, Accounts Payable, Purchasing, Inventory, Order Entry, A/R, Expense Reporting, Advanced Shipping with integrated shipping depending on your location; use of Fulfillment Requests and Automatic Location Assignment for up to 5000 orders annually.
- NetSuite CRM Sales Force Automation with quote and order management, Marketing Automation with campaigns; Customer Service/Support
- Productivity tools including contacts/ calendar/events
- NetSuite Subsidiary Management within customer's home country for a single currency. Additional countries/currencies require separate purchase of OneWorld
- NetSuite Project Management Cloud Service
- NetSuite Advanced Electronic Bank Payments Cloud Service
- Real-time Dashboards with key business metrics, report snapshots
- Customer, Vendor and Partner Center logins
- This Cloud Service also includes NetSuite Basic Customer Support. Support Terms can be found [here](#).
- 30,000 integrated bulk mail merges per month
- 120,000 campaign emails per year with no single blast exceeding 10,000 recipients

NETSUITE BASE PACKAGES

ORACLE NETSUITE

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

NETSUITE CRM

NetSuite pricing: Starts at \$129 per month

NetSuite CRM includes:

- NetSuite CRM license with one user login
- SFA with quote and order management
- Offline client access for field sales
- Marketing automation with campaigns, online forms
- Support with case capture, routing, escalation
- Productivity tools including contacts, calendar and events
- Intranet document publishing
- Real-time dashboards as workspace with key business metrics, reports and snapshots
- Customer self-service portal with unlimited logins
- Template-based website hosting with product catalog
- Project tracking with per-activity time tracking
- Partner management with basic partner portal
- 360,000 integrated mass merge emails per year
- 120,000 campaign emails per year with no single blast exceeding 10,000 recipients
- 10 GB file cabinet and 10 GB data storage per account

“There’s no question that NetSuite has facilitated our high level of growth. NetSuite allows us to get the back office out of the way so that we can focus on our core mission.”

Chris Tamucci

Director of Operations, Big Agnes

NETSUITE ENTERPRISE RESOURCE PLANNING (ERP)

NetSuite pricing: Starts at \$999 per month

NetSuite ERP includes:

- ERP with general ledger, accounts payable, purchasing, inventory, order entry, accounts receivable, expense reporting, advanced shipping with integrated UPS or FedEx
- NetSuite customer relationship management (CRM) and sales force automation (SFA) with quote and order management, marketing automation with campaigns; customer service and support
- Productivity tools including contacts, calendar and events
- Real-time dashboards with key business metrics, report snapshots
- Customer center and partner center logins
- Five employee self-service users
- 30,000 integrated mail merges per month
- 120,000 emails per year with no single blast exceeding 10,000 recipients
- 10 GB file cabinet and 10 GB data storage per account

EXAMPLES OF NETSUITE VERTICAL SUITES

used by SuiteCentric Customers

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

WHOLESALE AND DISTRIBUTION SUITE

NetSuite Pricing: Starts at \$2,399 per month
Description: NetSuite Wholesale and Distribution license includes the same core functionality as NetSuite ERP plus the following:

- Inventory management
- Maximum of 30 users

MANUFACTURING SUITE

NetSuite Pricing: Starts at \$3,499 per month
Description: NetSuite Manufacturing Suite includes the same core functionality as NetSuite ERP plus the following:

- Work orders and assemblies
- Advanced Inventory
- Demand planning
- Maximum of 30 users

FOOD & BEVERAGE STANDARD SUITE

NetSuite Pricing: \$2,699 per month
NetSuite SuiteSuccess Food & Beverage Std Cloud Service includes:

- ERP with G/L, Accounts Payable, Purchasing, Inventory, Order Entry, A/R, Expense Reporting, Advanced Shipping with integrated shipping depending on your location, use of Fulfillment Requests and Automatic Location Assignment for up to 5000 orders annually.
- NetSuite Work Orders and Assemblies Cloud Service
- NetSuite Inventory Management Cloud Service
- NetSuite Demand Planning Cloud Service
- NetSuite Quality Management Cloud Service
- Productivity tools including contacts/calendar/ events
- Real-time Dashboards with key business metrics, report snapshots
- Customer, Vendor and Partner Center logins
- 30,000 integrated bulk mail merges per month
- 120,000 campaign emails per year with no single blast exceeding 10,000 recipients
- 10 GB File Cabinet and 10 GB Data storage per account
- And much more!

FOOD & BEVERAGE PREMIUM SUITE

NetSuite Pricing: \$5,499 per month
NetSuite SuiteSuccess Food & Beverage Prm Cloud Service includes:

- ERP with G/L, Accounts Payable, Purchasing, Inventory, Order Entry, A/R, Expense Reporting, Advanced Shipping with integrated shipping depending on your location, use of Fulfillment Requests and Automatic Location Assignment for up to 5000 orders annually.
- NetSuite Subsidiary Management within customer's home country for a single currency. (Separate OneWorld acct. for new countries.)
- NetSuite Financial Management Cloud Service
- NetSuite Procurement Cloud Service
- NetSuite Work Orders & Assemblies Cloud Service
- NetSuite Manufacturing WIP & Routings Cloud Service
- NetSuite Inventory Management Cloud Service
- NetSuite Demand Planning Cloud Service
- NetSuite Quality Management Cloud Service
- 30,000 integrated bulk mail merges per month
- 120,000 campaign emails per year with no single blast exceeding 10,000 recipients
- 10GB File Cabinet & 10GB Data storage per acct
- And much more!

EXAMPLES OF NETSUITE VERTICAL SUITES

used by SuiteCentric Customers continued...

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

HEALTH & BEAUTY STANDARD SUITE

- NetSuite Pricing: \$3,499 per month
NetSuite SuiteSuccess Health & Beauty Std
Cloud Service includes:
- ERP with G/L, Accounts Payable, Purchasing, Inventory, Order Entry, A/R, Expense Reporting, Advanced Shipping with integrated shipping depending on your location, use of Fulfillment Requests and Automatic Location Assignment for up to 5000 orders annually.
 - NetSuite CRM Sales Force Automation with quote and order management, Marketing Automation with campaigns; Customer Service/Support
 - NetSuite Subsidiary Management within customer's home country for a single currency. Additional countries require separate purchase of OneWorld
 - NetSuite Grid Order Management Cloud Service
 - NetSuite Inventory Management Cloud Service
 - NetSuite Financial Management Cloud Service
 - NetSuite Demand Planning Cloud Service
 - NetSuite Work Orders and Assemblies Cloud Service
 - Real-time Dashboards with key business metrics, report snapshots
 - Customer Center and Partner Center logins
 - Productivity tools including contacts/ calendar/events
 - 5 Employee Self-Service Users
 - 30,000 integrated bulk mail merges per month
 - 120,000 campaign emails per year with no single blast exceeding 10,000 recipients
 - 10 GB File Cabinet and 10 GB Data storage per account
 - Maximum 30 full access users

HEALTH & BEAUTY PREMIUM SUITE

- NetSuite Pricing: \$7,499 per month
NetSuite SuiteSuccess Health and Beauty Prm
Cloud Service includes:
- ERP with G/L, Accounts Payable, Purchasing, Inventory, Order Entry, A/R, Expense Reporting, Advanced Shipping with integrated shipping depending on your location, use of Fulfillment Requests and Automatic Location Assignment for up to 5000 orders annually.
 - NetSuite OneWorld Cloud Service included. Customer must provide the # of subs to provision, but subs are "unlimited" within a single country. Additional countries may be purchased separately.
 - One (1) NetSuite OneWorld Additional Country. Additional countries may be purchased separately.
 - NetSuite Grid Order Management Cloud Service
 - NetSuite Inventory Management Cloud Service
 - NetSuite Financial Management Cloud Service
 - NetSuite Demand Planning Cloud Service
 - NetSuite Work Orders and Assemblies Cloud Service
 - NetSuite Quality Management Cloud Service
 - 1 Shared Sandbox License
 - Customer Center and Partner Center logins
 - Productivity tools including contacts/ calendar/events
 - Real-time Dashboards with key business metrics, report snapshots
 - 5 Employee Self-Service Users
 - 30,000 integrated bulk mail merges per month
 - 120,000 campaign emails per year with no single blast exceeding 10,000 recipients

EXAMPLES OF NETSUITE VERTICAL SUITES

used by SuiteCentric Customers continued...

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

SERVICES RESOURCE PLANNING (SRP) SUITE

NetSuite pricing: Starts at \$2,899 per month

Description: NetSuite SRP includes the same core functionality as NetSuite ERP plus the following:

- Financial management
- Project management
- Job costing
- Resource allocation
- Revenue management



EXAMPLES OF NETSUITE ADD-ON MODULES

(Some of which may be included in the Suites above.)

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

SUITEPEOPLE HR

NetSuite pricing: \$12 per individual user per month *(can be combined with SuitePeople HR for \$24 per user per month)*

SuitePeople HR, for NetSuite ERP includes:

- Employee center access
- Employee Record Management
- Time-off Management
- Job Catalog and Job Management
- Onboarding/Offboarding
- Employee Recognition
- HR Workflows, Metrics and Reporting
- SuitePeople HR pricing is based on 'per employee per month' basis and is calculated as the number of active, non-terminated employee records being managed in the system.

SUITEPEOPLE PAYROLL

NetSuite pricing: \$12 per individual user per month *(can be combined with SuitePeople HR for \$24 per user per month)*

SuitePeople US Payroll, a full-service payroll offering for US-based employees only. The module includes:

- Employee center access
- Payroll Tax Calculations (US jurisdictions only)
- Direct Deposit
- Expense Reimbursement
- Remittances
- ACA Reporting and Filing
- Tax Filing
- US Compliance and Reporting
- US Payroll pricing is based on 'per employee per month' basis and is calculated as number of unique employees paid through Payroll each month.

FIXED ASSETS

NetSuite pricing: \$599

- Acquire, Depreciate, Dispose and Revalue assets
- Depreciation Management
- Asset Process Accounting Automation
- Real Time Asset Reporting

NETSUITE ONEWORLD

NetSuite pricing: Starts at \$1,999 per month

- Unlimited subsidiaries in primary country (additional start at \$799/month each)
- Multicompany and multi-organization support in a single NetSuite account
- Segregated ERP and general ledger for each subsidiary
- Global CRM and customer support
- Multiple transaction and consolidation currencies
- Local functional currency reporting for each subsidiary
- Real-time consolidated financial reporting for multiple currencies
- Multicountry regulatory tax and reporting support

EXAMPLES OF NETSUITE ADD-ON MODULES

continued...

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

ADVANCED MANUFACTURING (SHOP FLOOR CONTROL)

NetSuite pricing: \$1,499

- Enhanced BOM and Work Order
- Work Bench Record Structure
- Configurable Shop Floor and Batch Travelers
- Rough-Cut Capacity Planning
- Dynamic Schedule Code
- Finite Production Planning and Scheduling
- Enhanced Work Order Release
- Usage Limits: This does not come with any additional users, or storage but rather adds functionality to existing users
- Pre-Requisites: Requires NetSuite ERP package, NetSuite WIP & Routings Cloud Service, NetSuite Work Orders & Assemblies Cloud Service, all sold separately.

ADVANCED REVENUE MANAGEMENT (REVENUE MANAGEMENT IS PREREQUISITE)

NetSuite pricing: Starts at \$1,699 per month

- Multi-element arrangements: fair value price lists
- Formulas and dimensions
- Merging of arrangements and linked orders
- Item revenue categories
- Revenue plans triggered on: custom events

SUITECOMMERCE ADVANCED

NetSuite pricing: Starts at \$4,999 per month

- Create uniquely branded, personalized and engaging shopping experiences optimized for any device, including smartphones and tablets
- Promote the right product to the right person at the right time with dynamic merchandising capabilities
- Help shoppers find what they want with powerful search and guided navigation
- Single, unified cloud-based commerce system
- Generate one view of a customer across all channels for complete visibility into all online, in-store and call center transactions and interactions
- Rapidly build new shopping experiences that meet the changing demands of your customers
- Flexibility to support any business model, including B2C and B2B
- And much more!

NETSUITE USERS

NetSuite pricing changes all the time, so please reach out to SuiteCentric for the latest information and to take advantage of any ongoing promotions or discounts.

NETSUITE MANUFACTURING EXECUTION USER

NetSuite pricing: \$20 per month
Users of NetSuite Manufacturing Execution System have access to the following features:

- Enables bar code scanning and supported use of wireless tablet
- Automated Work Order Completions

Usage Limits:

- Minimum of 5 users
- Requires purchase of NetSuite Advanced Manufacturing (procured separately)

EMPLOYEE SELF-SERVICE FIVE-USER PACK

NetSuite pricing: \$99 per month
Description: Employee self-service users can access and manage:

- Time and expenses
 - Collaboration
 - Employee profile updater
 - Intranet for HR policies
 - Employee contacts
- (5 self service users included with all Suites)

ADVANCED PARTNER CENTER USERS

NetSuite Pricing: \$19-49 per month

Advanced Partner Center User access is dependent upon the number of unaffiliated 3rd parties accessing NetSuite to create leads, place orders, check inventory and manage support cases.

NETSUITE GENERAL ACCESS USERS

NetSuite Pricing: \$120 per month

NetSuite General Access Users receive full access to all functional areas of NetSuite. (User access can be controlled by roles & security permissions.)

FIRSTLY

THANK YOU

FOR CONSIDERING NETSUITE

Let SuiteCentric know if you have questions or if you'd like to schedule a demo of any NetSuite Suites or modules.

Contact Us:

- sales@suitecentric.com
- (760) 520-1611 direct
- (833) 799-5788 toll-free
- (760) 206-1244 fax



ORACLE
NETSUITE
Solution Provider

ORACLE
NETSUITE
Commerce Partner